

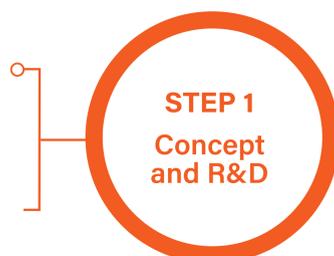
A Simple Guide to Certification

And where it fits in your product cycle

The right certification mark on your product can open doors to markets you seek in the U.S., Canada, Europe, Asia, and the rest of the world.

The key to successful certification is working with a knowledgeable third-party certification agency from the beginning of your product lifecycle. Here's how...

You have an **idea for a product** but safety requirements vary globally. We can help determine which marks and certifications are required for your product based on the regions or countries you wish to sell your product into.



Need clarity on the technical requirements?

Save time and money with CSA Group's Technical Information Service. This customized, confidential service puts our experts to work for you by examining specifications and prototypes, advising on standards, and training your product team.

Assemble the **key documents** needed for certification, including:

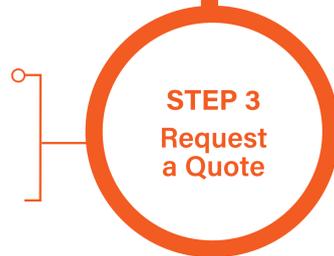
- A product fact sheet
- Product labels or markings
- Instruction manual
- Certification drawings
- A Bill of Materials (BOM)



We can also pre-test your product.

Early testing can help you identify problems that might delay certification. If you don't have testing facilities, we can do it for you.

Send your documents to CSA Group to **request a quote**. Your quote will outline the scope of the approval. Once you accept the quote, we will confirm the start dates for your project.



You have testing options.

Field evaluations, witnessed manufacturer's testing, and category programs for certification can help tailor the certification process to your business need.

CSA Group will **evaluate your product** against the required standards and share the findings. Depending on your compliance route this may take the form of lab testing, witness testing, or a physical inspection.

Typically a factory inspection of your production process is required for your certified record. We will advise you on the requirements and arrange for an audit or inspection to take place.



CSA Group will regularly communicate with you throughout the project.

We will provide start and completion dates and information in a timely manner including any non-conformances should they occur. Our goal is to provide exceptional customer service and certify your product efficiently.

When your product meets the requirements, **CSA Group will issue a formal report and certificate of compliance**. The certificate grants you permission to use the CSA certification mark on your certified product.

